

### **BRITISH AMERICAN TOBACCO (MALAYSIA) BERHAD**

UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE QUARTER ENDED 30 JUNE 2024

## UNAUDITED CONDENSED CONSOLIDATED INCOME STATEMENT FOR THE QUARTER AND PERIOD ENDED 30 JUNE 2024

| Revenue         For the 3 mcH of RM*1000         For the 3 mcH of RM*1000         For the 3 mcH of RM*1000         To close 2021 a 30,06,2024 a 30,06,2024 a 30,06,2024 a 78,0000         30,06,2024 a 30,06,2024 a 30,06,2024 a 78,0000         30,06,2024 a 30,06,2024 a 30,06,2024 a 78,0000         40,000 a 30,06,2024 a 30,0000         40,000 a 30,06,2024 a 30,0000         40,000 a 30,0000 |  |      | Individual Period |            | Cumulative Period |            |  |
|--|--|------|-------------------|------------|-------------------|------------|--|
| Revenue         RM'000         RM'000         RM'000         RM'000           Revenue         640,458         678,116         1,052,426         1,068,341           Cost of sales         (486,804)         (504,645)         (814,045)         (807,946)           Gross profit         153,654         173,471         238,381         260,395           Other operating income         144         191         428         759           Operating expenses         (97,421)         (100,798)         (136,471)         (129,458)           Profit from operations         56,377         72,864         102,338         131,696           Finance costs         (6,280)         (5,256)         (12,123)         (11,056)           Profit before tax         B2         50,097         67,608         90,215         120,640           Tax expense         B3         (13,817)         (20,082)         (23,947)         (32,792)           Profit after tax         36,280         47,526         66,268         87,848           Effective tax rate         27,6%         29,7%         26,5%         27,2%           EPS         B10         12,7         16,6         23,2         30,8           Dividends<br>- Interim 1   |  |      |                   |            |                   |            |  |
| Revenue         640,458         678,116         1,052,426         1,068,341           Cost of sales         (486,804)         (504,645)         (814,045)         (807,946)           Gross profit         153,654         173,471         238,381         260,395           Other operating income         144         191         428         759           Operating expenses         (97,421)         (100,798)         (136,471)         (129,458)           Profit from operations         56,377         72,864         102,338         131,696           Finance costs         (6,280)         (5,256)         (12,123)         (11,056)           Profit before tax         B2         50,097         67,608         90,215         120,640           Tax expense         B3         (13,817)         (20,082)         (23,947)         (32,792)           Profit after tax         36,280         47,526         66,268         87,848           Effective tax rate         27.6%         29.7%         26.5%         27.2%           EPS         B10         12.7         16.6         23.2         30.8           Dividends<br>- Interim 1         -         -         -         -         -         10         13   |  | Note | 30.06.2024        | 30.06.2023 | 30.06.2024        | 30.06.2023 |  |
| Cost of sales         (486,804)         (504,645)         (814,045)         (807,946)           Gross profit         153,654         173,471         238,381         260,395           Other operating income         144         191         428         759           Operating expenses         (97,421)         (100,798)         (136,471)         (129,458)           Profit from operations         56,377         72,864         102,338         131,696           Finance costs         (6,280)         (5,256)         (12,123)         (11,056)           Profit before tax         B2         50,097         67,608         90,215         120,640           Tax expense         B3         (13,817)         (20,082)         (23,947)         (32,792)           Profit after tax         36,280         47,526         66,268         87,848           Effective tax rate         27.6%         29.7%         26.5%         27.2%           EPS         B10         12.7         16.6         23.2         30.8           Dividends<br>- Interim 1         -         -         -         10         13           - Interim 2         12         16         12         16   |  |      | RM'000            | RM'000     | RM'000            | RM'000     |  |
| Gross profit         153,654         173,471         238,381         260,395           Other operating income         144         191         428         759           Operating expenses         (97,421)         (100,798)         (136,471)         (129,458)           Profit from operations         56,377         72,864         102,338         131,696           Finance costs         (6,280)         (5,256)         (12,123)         (11,056)           Profit before tax         B2         50,097         67,608         90,215         120,640           Tax expense         B3         (13,817)         (20,082)         (23,947)         (32,792)           Profit after tax         36,280         47,526         66,268         87,848           Profit attributable to the shareholders of the Company         36,280         47,526         66,268         87,848           Effective tax rate         27.6%         29.7%         26.5%         27.2%           EPS         B10         12.7         16.6         23.2         30.8           Dividends<br>- Interim 1         -         -         -         -         10         13           - Interim 2         12         16         12         16 <td>Revenue</td> <td></td> <td>640,458</td> <td>678,116</td> <td>1,052,426</td> <td>1,068,341</td>   | Revenue  |      | 640,458           | 678,116    | 1,052,426         | 1,068,341  |  |
| Other operating income         144         191         428         759           Operating expenses         (97,421)         (100,798)         (136,471)         (129,458)           Profit from operations         56,377         72,864         102,338         131,696           Finance costs         (6,280)         (5,256)         (12,123)         (11,056)           Profit before tax         B2         50,097         67,608         90,215         120,640           Tax expense         B3         (13,817)         (20,082)         (23,947)         (32,792)           Profit after tax         36,280         47,526         66,268         87,848           Effective tax rate         27.6%         29.7%         26.5%         27.2%           EPS         B10         12.7         16.6         23.2         30.8           Dividends<br>- Interim 1         -         -         -         10         13           - Interim 2         12         16         12         16  | Cost of sales  |      | (486,804)         | (504,645)  | (814,045)         | (807,946)  |  |
| Operating expenses         (97,421)         (100,798)         (136,471)         (129,458)           Profit from operations         56,377         72,864         102,338         131,696           Finance costs         (6,280)         (5,256)         (12,123)         (11,056)           Profit before tax         B2         50,097         67,608         90,215         120,640           Tax expense         B3         (13,817)         (20,082)         (23,947)         (32,792)           Profit after tax         36,280         47,526         66,268         87,848           Profit attributable to the shareholders of the Company         36,280         47,526         66,268         87,848           Effective tax rate         27.6%         29.7%         26.5%         27.2%           EPS         B10         12.7         16.6         23.2         30.8           Dividends<br>- Interim 1         -         -         -         10         13           - Interim 2         12         16         12         16  | Gross profit   |      | 153,654           | 173,471    | 238,381           | 260,395    |  |
| Profit from operations         56,377         72,864         102,338         131,696           Finance costs         (6,280)         (5,256)         (12,123)         (11,056)           Profit before tax         B2         50,097         67,608         90,215         120,640           Tax expense         B3         (13,817)         (20,082)         (23,947)         (32,792)           Profit after tax         36,280         47,526         66,268         87,848           Profit attributable to the shareholders of the Company         36,280         47,526         66,268         87,848           Effective tax rate         27.6%         29.7%         26.5%         27.2%           EPS         B10         12.7         16.6         23.2         30.8           Dividends         -         -         -         -         10         13           - Interim 1         -         -         -         -         10         13           - Interim 2         12         16         12         16   | Other operating income                                 |      | 144               | 191        | 428               | 759        |  |
| Finance costs         (6,280)         (5,256)         (12,123)         (11,056)           Profit before tax         B2         50,097         67,608         90,215         120,640           Tax expense         B3         (13,817)         (20,082)         (23,947)         (32,792)           Profit after tax         36,280         47,526         66,268         87,848           Profit attributable to the shareholders of the Company         36,280         47,526         66,268         87,848           Effective tax rate         27.6%         29.7%         26.5%         27.2%           EPS         B10         12.7         16.6         23.2         30.8           Dividends<br>- Interim 1         -         -         -         10         13           - Interim 2         12         16         12         16   | Operating expenses                                     |      | (97,421)          | (100,798)  | (136,471)         | (129,458)  |  |
| Profit before tax         B2         50,097         67,608         90,215         120,640           Tax expense         B3         (13,817)         (20,082)         (23,947)         (32,792)           Profit after tax         36,280         47,526         66,268         87,848           Profit attributable to the shareholders of the Company         36,280         47,526         66,268         87,848           Effective tax rate         27.6%         29.7%         26.5%         27.2%           EPS         B10         12.7         16.6         23.2         30.8           Dividends<br>- Interim 1         -         -         -         10         13           - Interim 2         12         16         12         16   | Profit from operations                                 |      | 56,377            | 72,864     | 102,338           | 131,696    |  |
| Tax expense         B3         (13,817)         (20,082)         (23,947)         (32,792)           Profit after tax         36,280         47,526         66,268         87,848           Profit attributable to the shareholders of the Company         36,280         47,526         66,268         87,848           Effective tax rate         27.6%         29.7%         26.5%         27.2%           EPS         B10         12.7         16.6         23.2         30.8           Dividends<br>- Interim 1         -         -         -         10         13           - Interim 2         12         16         12         16   | Finance costs  |      | (6,280)           | (5,256)    | (12,123)          | (11,056)   |  |
| Profit after tax    36,280   47,526   66,268   87,848  | Profit before tax                                      | B2   | 50,097            | 67,608     | 90,215            | 120,640    |  |
| Profit attributable to the shareholders of the Company 36,280 47,526 66,268 87,848  Effective tax rate 27.6% 29.7% 26.5% 27.2% EPS B10 12.7 16.6 23.2 30.8  Dividends - Interim 1 10 13 - 110 113 - 110 112 116  | Tax expense  | В3   | (13,817)          | (20,082)   | (23,947)          | (32,792)   |  |
| Effective tax rate 27.6% 29.7% 26.5% 27.2% EPS B10 12.7 16.6 23.2 30.8<br>Dividends - Interim 1 10 13 - Interim 2 12 16 12 16  | Profit after tax                                       |      | 36,280            | 47,526     | 66,268            | 87,848     |  |
| EPS     B10     12.7     16.6     23.2     30.8       Dividends<br>- Interim 1<br>- Interim 2     -     -     -     10     13       - Interim 2     12     16     12     16  | Profit attributable to the shareholders of the Company | /    | 36,280            | 47,526     | 66,268            | 87,848     |  |
| - Interim 1 10 13<br>- Interim 2 12 16 12 16   |  | B10  |                   |            |                   |            |  |
| - Interim 2 <u>12 16 12 16</u>   |  |      | _                 | _          | 10                | 13         |  |
|  |  |      | 12                | 16         |                   |            |  |
|  |  |      |                   |            |                   |            |  |

The unaudited Condensed Consolidated Income Statement should be read in conjunction with the Annual Audited Financial Statements of the Group for the year ended 31 December 2023.



### UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER AND PERIOD ENDED 30 JUNE 2024

| _   | Individual           | Period               | <b>Cumulative Period</b> |                      |
|---|----------------------|----------------------|--------------------------|----------------------|
|   | For the 3 mon        | ths ended            | For the 6 mon            | ths ended            |
|   | 30.06.2024<br>RM'000 | 30.06.2023<br>RM'000 | 30.06.2024<br>RM'000     | 30.06.2023<br>RM'000 |
| Profit after tax  | 36,280               | 47,526               | 66,268                   | 87,848               |
| Other comprehensive income/(expense), net of tax                |                      |                      |                          |                      |
| Items that may be subsequently reclassified to income statement |                      |                      |                          |                      |
| - changes in fair value of cash flow hedges                     | 2,712                | 8,618                | 1,646                    | 7,956                |
| - deferred tax on fair value changes                            |                      |                      |                          |                      |
| of cash flow hedges   | (652)                | (2,067)              | (394)                    | (1,909)              |
| Total other comprehensive                                       |                      |                      |                          |                      |
| income, net of tax  | 2,060                | 6,551                | 1,252                    | 6,047                |
| Total comprehensive income                                      | 38,340               | 54,077               | 67,520                   | 93,895               |
|   |                      |                      |                          |                      |
| Profit attributable to: Shareholders of the Company             | 36,280               | 47,526               | 66,268                   | 87,848               |
| Total comprehensive income attributable to:                     |                      |                      |                          |                      |
| Shareholders of the Company                                     | 38,340               | 54,077               | 67,520                   | 93,895               |
| =   |                      |                      |                          |                      |

The unaudited Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the Annual Audited Financial Statements of the Group for the year ended 31 December 2023.



# UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEET AS AT 30 JUNE 2024

|                                       | Note | As at<br>30.06.2024<br>RM'000 | As at<br>31.12.2023<br>RM'000 |
|---------------------------------------|------|-------------------------------|-------------------------------|
| Assets                                |      | <b>=</b> 0.000                |                               |
| Property, plant and equipment         |      | 58,300                        | 65,692                        |
| Computer software                     |      | 702                           | 1,311                         |
| Goodwill                              |      | 411,618                       | 411,618                       |
| Deferred tax assets                   |      | 4,094                         | 6,587                         |
| Total non-current assets              | _    | 474,714                       | 485,208                       |
| Inventories                           |      | 39,178                        | 32,570                        |
| Tax recoverable                       |      | 10,299                        | 2,321                         |
| Trade and other receivables           |      | 572,099                       | 625,920                       |
| Derivative financial instruments      |      | 5,911                         | 4,950                         |
| Cash and bank balances                |      | 78,393                        | 27,849                        |
| Total current assets                  |      | 705,880                       | 693,610                       |
| Total assets                          | _    | 1,180,594                     | 1,178,818                     |
| Facility                              |      |                               |                               |
| Equity Share capital                  |      | 142,765                       | 142,765                       |
| Share capital Cash flow hedge reserve |      | 4,107                         | 2,855                         |
| Retained earnings                     |      | 226,824                       | 231,939                       |
| Total equity                          | _    | 373,696                       | 377,559                       |
| Total equity                          |      | 070,000                       | 011,000                       |
| Liabilities                           |      |                               |                               |
| Lease liabilities                     |      | 30,124                        | 34,136                        |
| Derivative financial instruments      | \    | 44                            |                               |
| Total non-current liabilities         |      | 30,168                        | 34,136                        |
| Trade and other payables              |      | 227,846                       | 206,977                       |
| Borrowings                            | B5   | 533,000                       | 543,000                       |
| Derivative financial instruments      |      | 250                           | 809                           |
| Current tax liabilities               |      | 2,051                         | 1,808                         |
| Lease liabilities                     |      | 13,583                        | 14,529                        |
| Total current liabilities             | _    | 776,730                       | 767,123                       |
| Total liabilities                     | _    | 806,898                       | 801,259                       |
| Total equity and liabilities          | _    | 1,180,594                     | 1,178,818                     |
| Net assets per share (RM)             | _    | 1.31                          | 1.32                          |

The unaudited Condensed Consolidated Balance Sheet should be read in conjunction with the Annual Audited Financial Statements of the Group for the year ended 31 December 2023.



# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 30 JUNE 2024

| Capital Share   Retained Share   Retained Pady   Retained Pa   |  | Non-distributable |                  | Distributable      |          |          |
|--|--|-------------------|------------------|--------------------|----------|----------|
| Profit affer tax Other comprehensive income/(expense): - changes in fair value of cash flow hedges deferred tax on fair value changes on cash flow hedges - (394) - (394) - (394) - (394)  Total comprehensive income - (1,252) - (66,268) - (7,520)  Transaction with shareholders:  Dividend for financial year ended 31 December 2024 - first interim - (28,553) - (28,553)  Total transactions with shareholders of the Company - (1,909)  Total transactions with shareholders of the Company - (1,909)  Total comprehensive income - (1,909) - (1,909)  Total comprehensive income - (59,961) - (59,961)  Total transactions with shareholders of financial year ended 31 December 2024 - first interim - (28,553) - (28,553)  Total transactions with shareholders of the Company - (71,383) - (71,383)  At 30 June 2024 - (142,765) - (142,765) - (142,765) - (142,765) - (142,765)  At 1 January 2023 - (142,765) - (164) - (164,764) - (164,764) - (164,764)  Profit after tax - (164,764) - |  | Capital           | hedge<br>reserve | payment<br>reserve | earnings | Equity   |
| Cher comprehensive income/(expense): - changes in fair value of cash flow hedges deferred tax on fair value changes on cash flow hedges   -   1,646   -   -   (394)   -   (394)  | At 1 January 2024  | 142,765           | 2,855            | -                  | 231,939  | 377,559  |
| cash flow hedges         - (394)         - (394)           Total comprehensive income         - 1,252         - 66,268         67,520           Transaction with shareholders:         Dividend for financial year ended 31 December 2023         - (42,830)         (42,830)           Fourth interim         (42,830)         (42,830)         (42,830)           Dividend for financial year ended 31 December 2024         (71,383)         (28,553)         (28,553)           Total transactions with shareholders of the Company         (71,383)         (71,383)         (71,383)           At 30 June 2024         142,765         4,107         - 226,824         373,696           At 1 January 2023         142,765         164         - 234,207         377,136           Profit after tax         87,848         87,848           Other comprehensive income/(expense):         7,956         7,956           - changes in fair value of cash flow hedges         7,956         7,956           - deferred tax on fair value changes on cash flow hedges         6,047         - 87,848         93,895           Transaction with shareholders:         Dividend for financial year ended 31 December 2022         6,047         8,7848         93,895           Fourth interim  | Other comprehensive income/(expense): - changes in fair value of cash flow hedges                        | -                 | -<br>1,646       | -                  | 66,268   |          |
| Transaction with shareholders:  Dividend for financial year ended 31 December 2023 - fourth interim  Dividend for financial year ended 31 December 2024 - first interim  Total transactions with shareholders of the Company  At 30 June 2024  At 1 January 2023  At 1 January 2023  Trofit after tax  Other comprehensive income/(expense): - changes in fair value of cash flow hedges - deferred tax on fair value changes on cash flow hedges - deferred tax on fair value changes on ended 31 December 2022 - fourth interim  Total comprehensive income  Transaction with shareholders:  Dividend for financial year ended 31 December 2022 - fourth interim  Total transactions with shareholders of the Company  Total transactions with shareholders  Other comprehensive income  Transaction with shareholders:  Dividend for financial year ended 31 December 2023 - first interim  Total transactions with shareholders  Other Company  Total transactions with shareholders  Other Company  Total Compan | cash flow hedges   | <u>-</u>          |                  | <u>-</u>           | 66,268   |          |
| Dividend for financial year ended 31 December 2023   - fourth interim  | •  |                   | .,               |                    | 00,200   | 0.,020   |
| - first interim         (28,553)         (28,553)           Total transactions with shareholders of the Company         -         -         -         (71,383)         (71,383)           At 30 June 2024         142,765         4,107         -         226,824         373,696           At 1 January 2023         142,765         164         -         234,207         377,136           Profit after tax         -         -         -         87,848         87,848           Other comprehensive income/(expense):         -         -         -         87,848         87,848           Other comprehensive income/(expense):         -         -         -         87,848         87,848           Other comprehensive income/(expense):         -         -         -         -         7,956         -         -         7,956           - deferred tax on fair value changes on cash flow hedges         -         -         -         -         -         -         -         7,956         -         -         -         7,956         -         -         -         7,956         -         -         -         -         -         -         -         -         -         -         -         -         -         <  | Dividend for financial year<br>ended 31 December 2023<br>- fourth interim<br>Dividend for financial year | -                 | -                | -                  | (42,830) | (42,830) |
| Total transactions with shareholders of the Company  |  |                   |                  |                    | (28 553) | (28 553) |
| At 1 January 2023  Profit after tax Other comprehensive income/(expense): - changes in fair value of cash flow hedges - deferred tax on fair value changes on cash flow hedges - deferred tax on fair value changes on cash flow hedges - fourth interim Dividend for financial year ended 31 December 2022 - fourth interim Dividend for financial year ended 31 December 2023 - first interim Total transactions with shareholders of the Company  Total company  142,765 164 - 234,207 377,136 - 87,848 87,848 87,848 - 7,956 (1,909) (1,909) (1,909) (1,909) (1,909) (59,961) - (59,961) - (59,961) - (59,961) - (37,119) - (37,119)   | Total transactions with shareholders   | -                 | -                | -                  |          |          |
| Profit after tax Other comprehensive income/(expense): - changes in fair value of cash flow hedges - deferred tax on fair value changes on cash flow hedges  | At 30 June 2024  | 142,765           | 4,107            | -                  | 226,824  | 373,696  |
| Other comprehensive income/(expense):       - 7,956       - 7,956       - 7,956         - deferred tax on fair value changes on cash flow hedges       - (1,909)       (1,909)       (1,909)         Total comprehensive income       - 6,047       - 87,848       93,895         Transaction with shareholders:       Dividend for financial year ended 31 December 2022       (59,961)       (59,961)         - fourth interim       (59,961)       (59,961)         Dividend for financial year ended 31 December 2023       (37,119)       (37,119)         - first interim       (97,080)       (97,080)  | At 1 January 2023  | 142,765           | 164              | -                  | 234,207  | 377,136  |
| - changes in fair value of cash flow hedges - deferred tax on fair value changes on cash flow hedges - (1,909) - (1,909) - (1,909) - (1,909) - (1,909) - (1,909)  Total comprehensive income - 6,047 - 87,848 93,895  Transaction with shareholders:  Dividend for financial year ended 31 December 2022 - fourth interim (59,961)  Dividend for financial year ended 31 December 2023 - first interim (37,119)  Total transactions with shareholders of the Company (97,080)  | Profit after tax   | -                 | -                | -                  | 87,848   | 87,848   |
| cash flow hedges       - (1,909)       - 87,848       - (1,909)         Total comprehensive income       - 6,047       - 87,848       93,895         Transaction with shareholders:       Dividend for financial year ended 31 December 2022       (59,961)       (59,961)         - fourth interim       (37,119)       (37,119)         Dividend for financial year ended 31 December 2023       (37,119)       (37,119)         - first interim       (97,080)       (97,080)         Total transactions with shareholders of the Company       (97,080)       (97,080)   | - changes in fair value of cash flow hedges  | -                 | 7,956            | -                  | -        | 7,956    |
| Total comprehensive income         -         6,047         -         87,848         93,895           Transaction with shareholders:         Dividend for financial year ended 31 December 2022           - fourth interim         -         -         -         (59,961)         (59,961)           Dividend for financial year ended 31 December 2023         -         -         -         (37,119)         (37,119)           - first interim         -         -         -         (97,080)         (97,080)   |  | _                 | (1,909)          | -                  | -        | (1,909)  |
| Dividend for financial year ended 31 December 2022 - fourth interim (59,961) (59,961)  Dividend for financial year ended 31 December 2023 - first interim (37,119) (37,119)  Total transactions with shareholders of the Company (97,080) (97,080)   | Total comprehensive income   | -                 | 6,047            | -                  | 87,848   |          |
| - first interim  | Dividend for financial year<br>ended 31 December 2022<br>- fourth interim                                | -                 | -                | -                  | (59,961) | (59,961) |
| of the Company (97,080) (97,080)   | ended 31 December 2023<br>- first interim  | -                 |                  | -                  | (37,119) | (37,119) |
| At 30 June 2023 142,765 6,211 - 224,975 373,951  |  | -                 | -                | -                  | (97,080) | (97,080) |
|  | At 30 June 2023  | 142,765           | 6,211            |                    | 224,975  | 373,951  |

The unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Annual Audited Financial Statements of the Group for the year ended 31 December 2023.



# UNAUDITED CONDENSED CONSOLIDATED CASH FLOWS STATEMENT FOR THE PERIOD ENDED 30 JUNE 2024

|  | For the 6 month | For the 6 months ended |  |  |
|--|-----------------|------------------------|--|--|
|  | 30.06.2024      | 30.06.2023             |  |  |
|  | RM'000          | RM'000                 |  |  |
| Operating activities                                     |                 |                        |  |  |
| Profit before tax  | 90,215          | 120,640                |  |  |
| Adjustments for:   |                 |                        |  |  |
| - non-cash items   | 12,454          | 18,079                 |  |  |
| - interest income  | (262)           | (344)                  |  |  |
| - interest expense                                       | 12,123          | 11,056                 |  |  |
| Changes in working capital:                              |                 |                        |  |  |
| - inventories  | (9,060)         | 15,403                 |  |  |
| - trade and other receivables                            | 53,317          | 114,887                |  |  |
| - trade and other payables                               | 21,322          | (9,890)                |  |  |
| Cash from operations                                     | 180,109         | 269,831                |  |  |
| Income tax paid  | (29,583)        | (46,805)               |  |  |
| Net cash flow from operating activities                  | 150,526         | 223,026                |  |  |
| Investing activities                                     |                 |                        |  |  |
| Purchase of property, plant and equipment                | (90)            | (173)                  |  |  |
| Proceeds from disposals of property, plant and equipment | 248             | 2,013                  |  |  |
| Interest received  | 262             | 344                    |  |  |
| Net cash flow from investing activities                  | 420             | 2,184                  |  |  |
| Financing activities                                     |                 |                        |  |  |
| Dividends paid to shareholders                           | (71,383)        | (97,080)               |  |  |
| Interest expense paid                                    | (11,291)        | (10,580)               |  |  |
| Net repayment from revolving credit                      | (10,000)        | (112,000)              |  |  |
| Payment on lease liabilities                             | (6,896)         | (6,816)                |  |  |
| Interest paid in relation to lease liabilities           | (832)           | (476)                  |  |  |
| Net cash flow used in financing activities               | (100,402)       | (226,952)              |  |  |
| Net increase/(decrease) in cash and cash equivalents     | 50,544          | (1,742)                |  |  |
| Cash and cash equivalents as at 1 January                | 27,849          | 16,636                 |  |  |
| Cash and cash equivalents as at 30 June                  | 78,393          | 14,894                 |  |  |
| •  |                 |                        |  |  |

The unaudited Condensed Consolidated Cash Flows Statement should be read in conjunction with the Annual Audited Financial Statements of the Group for the year ended 31 December 2023.



### PART A: EXPLANATORY NOTES PURSUANT TO MFRS 134

#### A1. BASIS OF PREPARATION

These condensed consolidated financial statements ("Condensed Report') are unaudited and have been prepared in accordance with the Malaysian Financial Reporting Standard ("MFRS") 134 *Interim Financial Reporting*, the International Accounting Standard ("IAS") 34 *Interim Financial Reporting* and the requirements of the Companies Act 2016 in Malaysia, where applicable. This Condensed Report has also been prepared in accordance with paragraph 9.22 and Appendix 9B of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad.

This Condensed Report should be read in conjunction with the audited financial statements for the financial year ended 31 December 2023. The explanatory notes attached to the Condensed Report provide explanations of events and transactions that are significant for an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2023.

#### A2. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of this Condensed Report are consistent with those adopted in the preparation of the Group's audited financial statements for the financial year ended 31 December 2023. As at the date of authorisation of this Condensed Report, the following are accounting standards, interpretations and amendments of the MFRSs that have been issued by the Malaysian Accounting Standards Board ("MASB") but have not been adopted by the Group:

### MFRSs, interpretations and amendments effective for annual periods beginning on or after 1 January 2025

Amendments to MFRS 121, The Effects of Changes in Foreign Exchange Rates (Lack of Exchangeability)

### MFRSs, interpretations and amendments effective for annual periods beginning on or after 1 January 2026

 Amendments to MFRS 9, Financial Instruments and MFRS 7, Financial Instruments: Disclosures – Classification and Measurement of Financial Instruments

#### MFRSs, interpretations and amendments effective for annual periods beginning on or after 1 January 2027

- MFRS 18, Presentation and Disclosure in Financial Statements
- MFRS 19, Subsidiaries without Public Accountability: Disclosures

### MFRSs, Interpretations and amendments effective for annual periods beginning on or after a date yet to be confirmed

 Amendments to MFRS 10, Consolidated Financial Statements and MFRS 128, Investments in Associates and Joint Ventures – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The Group plans to apply the abovementioned accounting standards, interpretations and amendments, where applicable:

- from the annual period beginning on 1 January 2025 for the amendments that are effective for annual periods beginning on or after 1 January 2025.
- from the annual period beginning on 1 January 2026 for the amendments that are effective for annual periods beginning on or after 1 January 2026.
- from the annual period beginning on 1 January 2027 for the accounting standards that are effective for annual periods beginning on or after 1 January 2027.



### PART A: EXPLANATORY NOTES PURSUANT TO MFRS 134

### A3. COMMENTS ABOUT SEASONAL OR CYCLICAL FACTORS

The results of the Group's operations are affected by economic cycles and festive seasons.

### A4. UNUSUAL ITEMS DUE TO THEIR NATURE, SIZE OR INCIDENCE

There were no significant unusual items affecting assets, liabilities, equity, net income or cash flows during the current quarter ended 30 June 2024.

### A5. SIGNIFICANT CHANGES IN ESTIMATE

There were no significant changes in estimates for prior periods that have had a material effect on the results for the current quarter ended 30 June 2024.

#### A6. DEBT AND EQUITY SECURITIES

There were no issuances, repurchases and repayments of debt and equity securities during the current quarter ended 30 June 2024.



### PART A: EXPLANATORY NOTES PURSUANT TO MFRS 134

#### A7. SEGMENT REPORTING

MFRS 8 requires separate reporting of segmental information for operating segments. Operating segments reflect the Group's management structure and the way financial information is regularly reviewed by the Group's chief operating decision maker, which in this case is the Managing Director of the Group.

For the financial quarter ended 30 June 2024, the Group concluded that the operating segments determined in accordance with MFRS 8 are to be based on geographical areas as it forms part of the internal management reports regularly provided to the Group's chief operational decision maker.

The Group does not have any non-current assets that are located in countries other than Malaysia.

Segment assets and liabilities are not included in the internal management reports nor provided regularly to the Group's chief operating decision maker. Hence no such disclosures are provided below.

|                             | Individual Period |                        |         | Cumulative Period |                        |           |  |
|-----------------------------|-------------------|------------------------|---------|-------------------|------------------------|-----------|--|
|                             | For t             | For the 3 months ended |         |                   | For the 6 months ended |           |  |
|                             |                   | 30.6.2024              |         |                   | 30.6.2024              |           |  |
|                             | West              | East                   | Total   | West              | East                   | Total     |  |
|                             | Malaysia          | Malaysia               |         | Malaysia          | Malaysia               |           |  |
|                             | RM'000            | RM'000                 | RM'000  | RM'000            | RM'000                 | RM'000    |  |
| Segment revenue and results |                   |                        |         |                   |                        |           |  |
| Revenue                     | 584,794           | 55,664                 | 640,458 | 964,052           | 88,374                 | 1,052,426 |  |
| Gross profit                | 141,392           | 12,262                 | 153,654 | 218,511           | 19,870                 | 238,381   |  |

|                             | lr                 | Individual Period  |         | Cumulative Period      |                    |           |
|-----------------------------|--------------------|--------------------|---------|------------------------|--------------------|-----------|
|                             | For t              | he 3 months en     | ded     | For the 6 months ended |                    |           |
|                             |                    | 30.6.2023          |         | 30.6.2023              |                    |           |
|                             | West               | East<br>Moleyeis   | Total   | West                   | East               | Total     |
|                             | Malaysia<br>RM'000 | Malaysia<br>RM'000 | RM'000  | Malaysia<br>RM'000     | Malaysia<br>RM'000 | RM'000    |
| Segment revenue and results |                    |                    |         |                        |                    |           |
| Revenue                     | 615,757            | 62,359             | 678,116 | 970,770                | 97,571             | 1,068,341 |
| Gross profit                | 157,124            | 16,347             | 173,471 | 235,957                | 24,438             | 260,395   |

|  | 2024<br>RM'000 | 2023<br>RM'000 |
|--|----------------|----------------|
| Reconciliation of reportable segment operating profits |                |                |
| Total gross profits for reporting segments             | 238,381        | 260,395        |
| Depreciation and amortisation                          | (9,948)        | (9,105)        |
| Finance costs  | (12,123)       | (11,056)       |
| Total unallocated operating expense                    | (126,095)      | (119,594)      |
| Consolidated profit before tax                         | 90,215         | 120,640        |



### PART A: EXPLANATORY NOTES PURSUANT TO MFRS 134

### A8. EVENTS AFTER THE REPORTING PERIOD

There were no material events subsequent to the end of the financial period under review that have not been reflected in the quarterly report.

#### A9. CHANGES IN COMPOSITION OF GROUP

There were no changes in the composition of the Group during the current quarter ended 30 June 2024.

### A10. CONTINGENT ASSETS AND LIABILITIES

There were no contingent liabilities or contingent assets as at 17 July 2024 (the latest practicable date which shall not be earlier than 7 days from the date of issue of this quarterly report).

### A11. CAPITAL COMMITMENTS

The Group has no capital commitments as at 30 June 2024.



### PART A: EXPLANATORY NOTES PURSUANT TO MFRS 134

#### A12. SIGNIFICANT RELATED PARTY TRANSACTIONS

For the purposes of this quarterly report, parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.

Related parties also include key management personnel defined as those persons having authority and responsibility for planning, directing and controlling the activities of the Group either directly or indirectly. The key management personnel include all the Directors of the Group.

The Group has related party relationships with its holding company, subsidiaries and key management personnel. Significant related party transactions are as follows:

|  | Individual Period   |                     | Cumulative Period    |                     |
|--|---------------------|---------------------|----------------------|---------------------|
| -  | For the 3 mo        | nths ended          | For the 6 months end |                     |
|  | 30.6.2024<br>RM'000 | 30.6.2023<br>RM'000 | 30.6.2024<br>RM'000  | 30.6.2023<br>RM'000 |
| Purchase of leaf, cigarette packaging, wrapping materials and tobacco products from: |                     |                     |                      |                     |
| PT Bentoel Prima   | 46,901              | 35,947              | 91,377               | 65,591              |
| Purchase of vapour products from:  |                     |                     |                      |                     |
| Nicoventures Trading Limited   | 5,377               | -                   | 21,121               | -                   |
| Procurement of information technology services from:                                 |                     |                     |                      |                     |
| British American Shared Services (GSD) Limited                                       | 5,379               | 4,871               | 9,837                | 9,608               |
| Royalties paid/payable to:   |                     |                     |                      |                     |
| British American Tobacco Exports Limited   | 20,771              | 22,914              | 32,649               | 34,806              |
| Technical and advisory support services fee from:                                    |                     |                     |                      |                     |
| British American Tobacco Investments Ltd.  | 2,277               | 2,933               | 5,768                | 6,999               |
| BAT Aspac Service Centre Sdn. Bhd.   | 2,891               | 3,667               | 8,600                | 7,029               |



# PART B: EXPLANATORY NOTES PURSUANT TO MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

### B1. AUDITORS' REPORT ON PRECEDING ANNUAL FINANCIAL STATEMENTS

The auditors' report on the annual financial statements of the Group for the year ended 31 December 2023 was unqualified.

### **B2. PROFIT BEFORE TAX**

|   | Individual Period |            | Cumulative Period     |           |
|---|-------------------|------------|-----------------------|-----------|
|   | For the 3 mo      | nths ended | For the 6 months ende |           |
|   | 30.6.2024         | 30.6.2023  | 30.6.2024             | 30.6.2023 |
|   | RM'000            | RM'000     | RM'000                | RM'000    |
| Profit before tax is arrived at after charging: |                   |            |                       |           |
| Finance costs:                                  |                   |            |                       |           |
| - lease liabilities                             | 410               | 229        | 832                   | 476       |
| - borrowings                                    | 5,870             | 5,027      | 11,291                | 10,580    |
| Property, plant and equipment:                  |                   |            |                       |           |
| - depreciation                                  | 1,760             | 1,455      | 2,868                 | 2,680     |
| - depreciation of right-of-use assets           | 3,007             | 2,927      | 6,471                 | 5,816     |
| - write-off                                     | -                 | 199        | -                     | 199       |
| Computer software:                              |                   |            |                       |           |
| - amortisation                                  | 305               | 305        | 609                   | 609       |
| Net loss on impairment of financial assets at   |                   |            |                       |           |
| amortised cost                                  | 104               | 161        | -                     | -         |
| Inventories written-off                         | 1,375             | 4,390      | 2,452                 | 8,253     |
| Net foreign exchange loss                       | -                 | 2,554      | 1,201                 | 2,365     |
| and after crediting:                            |                   |            |                       |           |
| Interest income on deposits                     | 145               | 134        | 262                   | 344       |
| Property, plant and equipment:                  |                   |            |                       |           |
| - gain on disposal                              | -                 | 256        | 166                   | 614       |
| Gain on derecognition of lease contracts        | -                 | 39         | 81                    | 39        |
| Gain on derivatives                             | 647               | 1,147      | -                     | 870       |
| Net foreign exchange gain                       | 118               | -          | -                     | -         |
| Reversal on impairment of financial assets at   |                   |            |                       |           |
| amortised cost                                  |                   |            | 70                    | 169       |



## PART B: EXPLANATORY NOTES PURSUANT TO MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

### **B3. TAX EXPENSE**

|  | Individual Period |            | Cumulative Period      |           |
|--|-------------------|------------|------------------------|-----------|
|  | For the 3 mo      | nths ended | For the 6 months ended |           |
|  | 30.6.2024         | 30.6.2023  | 30.6.2024              | 30.6.2023 |
|  | RM'000            | RM'000     | RM'000                 | RM'000    |
| Current tax expense  |                   |            |                        |           |
| - current tax  | 11,694            | 21,887     | 21,849                 | 35,289    |
| Deferred tax expense - origination/(reversal) of temporary |                   |            |                        |           |
| differences  | 2,123             | (1,805)    | 2,098                  | (2,497)   |
|  | 13,817            | 20,082     | 23,947                 | 32,792    |

The average effective tax rate of the Group for the second quarter and financial period 30 June 2024 were 27.6% (2023: 29.7%) and 26.5% (2023: 27.2%) respectively.

The average effective tax rate in the second quarter 2024 and financial period ended 30 June 2024 was higher than the 24% corporate rate mainly attributed to non-deductible expenses.

### **B4.** CORPORATE PROPOSAL

There were no new corporate proposals announced as at 17 July 2024 (the latest practicable date which shall not be earlier than 7 days from the date of issue of this quarterly report).

### **B5. BORROWINGS**

The Group's borrowings as at the end of the financial period are as follows:

|                        | As at     | As at      |
|------------------------|-----------|------------|
|                        | 30.6.2024 | 31.12.2023 |
|                        | RM'000    | RM'000     |
|                        |           |            |
| Borrowings – unsecured | 533,000   | 543,000    |

The Group's borrowings have a maturity date between one month to three months. The Group's borrowings are denominated in Ringgit Malaysia.

### **B6. MATERIAL LITIGATION**

There was no material litigation as at 17 July 2024 (the latest practicable date which shall not be earlier than 7 days from the date of issue of this quarterly report).



### PART B: EXPLANATORY NOTES PURSUANT TO MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

#### B7. MATERIAL CHANGES IN THE QUARTERLY RESULTS AS COMPARED WITH THE PRECEDING QUARTER

The tobacco black market incidence saw a decrease 1.1% from 55.9% to 54.8% in the current quarter. The legal industry combustible volume was higher in the second quarter compared to the first quarter, reflecting a yearly market trend.

The Group's share of market registered at 50.9%, increased by 0.2% versus the preceding quarter. Continuing to strengthen its market leadership, the Group's Premium brand Dunhill gained a 0.4% increase in share of market. The Group's Aspirational Premium brands saw a 0.2% decrease in share of market to 6.0% whereas Value-For-Money brands share of market remained unchanged at 12.7%, compared to the previous quarter.

The Group's volume increased by 52.8% leading to a revenue growth of 55.5% from RM412 million to RM640 million. The gross profit margin improved by 3.4% to 24% due to the positive impact of a better product mix. Profit from operations rose to RM56 million from RM46 million in the preceding quarter, marking a 22.7% increase primarily driven by increased revenue, partially offset by higher operation cost.

### B8. REVIEW OF PERFORMANCE YEAR-TO-DATE YEAR 2024 VS YEAR-TO-DATE 2023

Amid ongoing industry pressures, industry volume decreased by 3% whereas the Group's total volume experienced a higher decline of 5.3%. The Group's Premium and Aspirational Premium brands contracted by 0.9% and 0.6%, respectively, in share of market mainly due to consumer affordability pressures and downtrading trend. With the launch of Value-For-Money brand, Luckies, in the second half of 2023, the Group witnessed continued growth in the share of market for Value-For-Money brands, increasing by 1.1% in the first half of 2024 amidst the prevailing downtrading trend.

The Group's volume experienced a decline of 5.3%, resulting in a 1.5% decrease in revenue to RM 1,052 million, largely driven by decline in FMC volume, partially offset by sales from vapour products. Gross profit decreased by 8.5% attributed to lower margin of vapour products and heightened inflationary impact. Operating expenses for year-to-date 2024 increased by 5.4%, driven by the cost associated with the launch of its vapour product, Vuse. Consequently, the profit from operations declined by 22.3% from RM132 million to RM102 million.

### **B9. CURRENT YEAR PROSPECTS**

The Malaysian economy grew at a higher rate of 4.2% in the first quarter of 2024, exceeding Bloomberg consensus forecast of 3.9%, driven by stronger domestic demand and positive turnaround in exports. On the back of this positive growth, Bank Negara Malaysia (BNM) maintained its 2024 economic growth projection of 4% to 5%.

Against this backdrop, the Group remains optimistic of achieving a stable financial performance in FY2024, as it continues to build A Better Tomorrow™, backed by its New Category business.

The Group firmly believes that harm reduction strategies are crucial in reducing the health impact of our business and will continue to focus on growing the market share of Vuse, which represents the Group's efforts to offer reduced-risk\* alternatives to adult smokers.

On the regulatory landscape, the Group believes that the Control of Smoking Products for Public Health Act 2024 is a step in the right direction for the industry. However, the Group reiterates that any regulations introduced must be sensible and evidence-based to ensure that it can be enforced effectively and deliver its intended objectives, without fuelling the growth of the tobacco or vapour black market.



## PART B: EXPLANATORY NOTES PURSUANT TO MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

### **B9.** CURRENT YEAR PROSPECTS (CONT'D)

The Group also believes that the Government needs to focus its attention and resources to address tobacco black market in Malaysia as the incidence remains persistently high at 54.8%, weighing down on the performance of the legal industry and creating revenue leakages for the Government. Apart from proactive work done on the enforcement front to curb the supply, the Group urges the Government to develop solutions that would address the issues to curb demand of black-market products.

(\*Based on the weight of evidence and assuming a complete switch from cigarette smoking. These products are not risk free and are addictive.)

### **B10. EARNINGS PER SHARE**

|  | Individual Period For the 3 months ended |           | Cumulative Period For the 6 months ended |           |
|--|--|-----------|--|-----------|
|  | 30.6.2024                                | 30.6.2023 | 30.6.2024                                | 30.6.2023 |
| Basic earnings per share                                   |  |           |  |           |
| Profit for the financial period (RM'000)                   | 36,280                                   | 47,526    | 66,268                                   | 87,848    |
| Weighted average number of ordinary shares in issue ('000) | 285,530                                  | 285,530   | 285,530                                  | 285,530   |
| Basic earnings per share (sen)                             | 12.7                                     | 16.6      | 23.2                                     | 30.8      |

The Group does not have in issue any financial instrument or other contract that may entitle its holders to ordinary shares and therefore, diluted earnings per share is not disclosed.



### PART B: EXPLANATORY NOTES PURSUANT TO MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

### **B11. DIVIDENDS**

Dividends paid or declared in respect of the quarter ended 30 June 2024 are as follows:

|                              | Sen per<br>share | Total<br>amount<br>RM'000 |
|------------------------------|------------------|---------------------------|
| 2024                         |                  |                           |
| Fourth interim dividend 2023 | 15.0             | 42,830                    |
| First interim dividend 2024  | 10.0             | 28,553                    |
|                              | 25.0             | 71,383                    |
| 2023                         |                  |                           |
| Fourth interim dividend 2022 | 21.0             | 59,961                    |
| First interim dividend 2023  | 13.0             | 37,119                    |
|                              | 34.0             | 97,080                    |

The Board of Directors had on 24 July 2024 declared a second interim ordinary dividend of 12.0 sen per ordinary share (tax exempted under single-tier tax system) amounting to RM34,264,000 in respect of the financial quarter ended 30 June 2024, payable on 22 August 2024 to shareholders whose names appear on the Record of Depositors on 8 August 2024. This equates to a 94% payout on Q2 2024 earnings per share and dividend yield of 6.7%\*.

A Depositor shall qualify for entitlement only in respect of:

- (a) Securities transferred to the Depositor's Securities Account before 4.30 p.m. on 8 August 2024, in respect of ordinary transfers; and
- (b) Securities bought on Bursa Malaysia Securities Berhad on a cum entitlement basis according to the Rules of Bursa Malaysia Securities Berhad.

### **B12. AUTHORISED FOR ISSUE**

The quarterly report was authorised for issue by the Board in accordance with a resolution of the Directors on 24 July 2024.



<sup>\*</sup> Based on last 3 quarters dividend paid out and second interim dividend 2024 declared